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#### Crane Data Bond Fund Symposium **ESG Issues in the Bond Fund Space**

March 28, 2022 Henry Shilling Sustainable Research and Analysis LLC



#### **Discussion points**

- Fixed income mutual funds and ETFs
- Sustainable finance
- ESG ratings

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## • Sustainable investing: Macro-level ESG considerations & perspectives

### Sustainable investing strategies/classifications

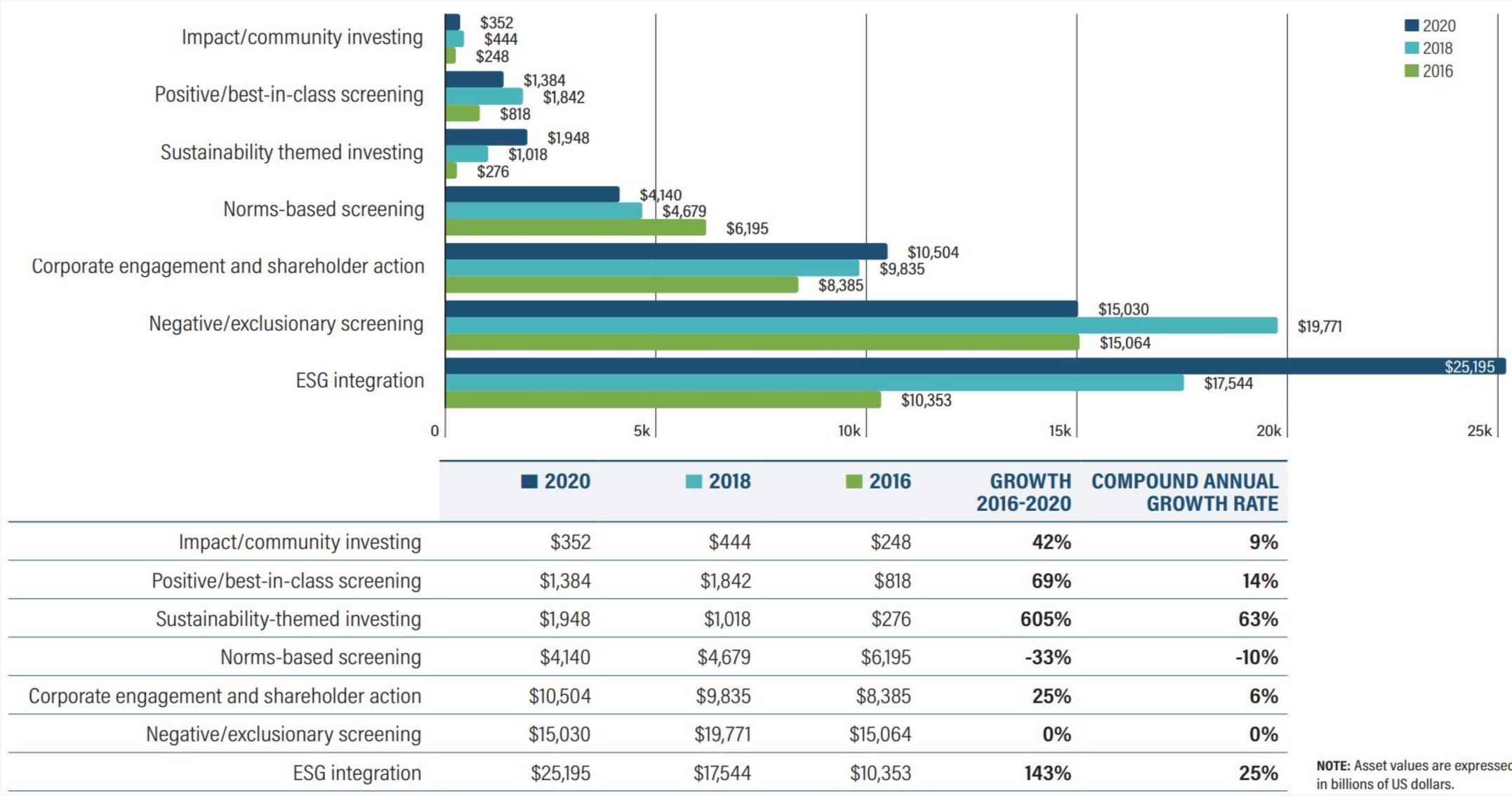
Sustainable investing combines the five grouped approaches below with conventional investment processes to drive long-term value creation **ESG Factors-International Frameworks** 

..Proxy

Values-based	<ul> <li>Investments based on social, religious, ethical, moral beliefs, etc. Achieve a positive of societal outcome.</li> <li>Typically executed via negative screening or divestiture or divestment.</li> </ul>
Exclusions	<ul> <li>Exclusions of companies or certain sectors from portfolios.</li> <li>Examples: Tobacco, alcohol, firearms, fossil fuels, etc.</li> </ul>
Impact	<ul> <li>Intention is to achieve measurable social and/or environmental impacts alongside a financial return.</li> </ul>
Thematic	<ul> <li>Focus is on a particular idea or unifying concept:</li> <li>Examples: Clean energy, clean tech, gender diversity, low carbon emitting stocks, green bonds, social bonds.</li> </ul>
ESG Integration/Screening	<ul> <li>ESG Integration. Factors are systematically and consistently analyzed where these are deemed relevant and material to investment decisions. Focus on risks and opportunities.</li> <li>ESG Screening. Include or exclude sectors and/or companies based on selected criteria.</li> </ul>

	Environmental Factors	GHG emissions Energy use and efficiency Air pollutants Water use Waste management Use of ecosystems Innovation in environmental friendly products and services
	Social Factors	Workforce Workplace health and safety Customer health and safety Diversity and equal opportunity Poverty and community impact Supply chain management Training and education Customer privacy
	Governance factors	Codes of conduct and business principles Accountability Transparency and disclosure Executive pay  Board diversity and structure Bribery and corruption Stakeholder engagement Shareholder rights

### Sustainable investing strategies growth: ESG led

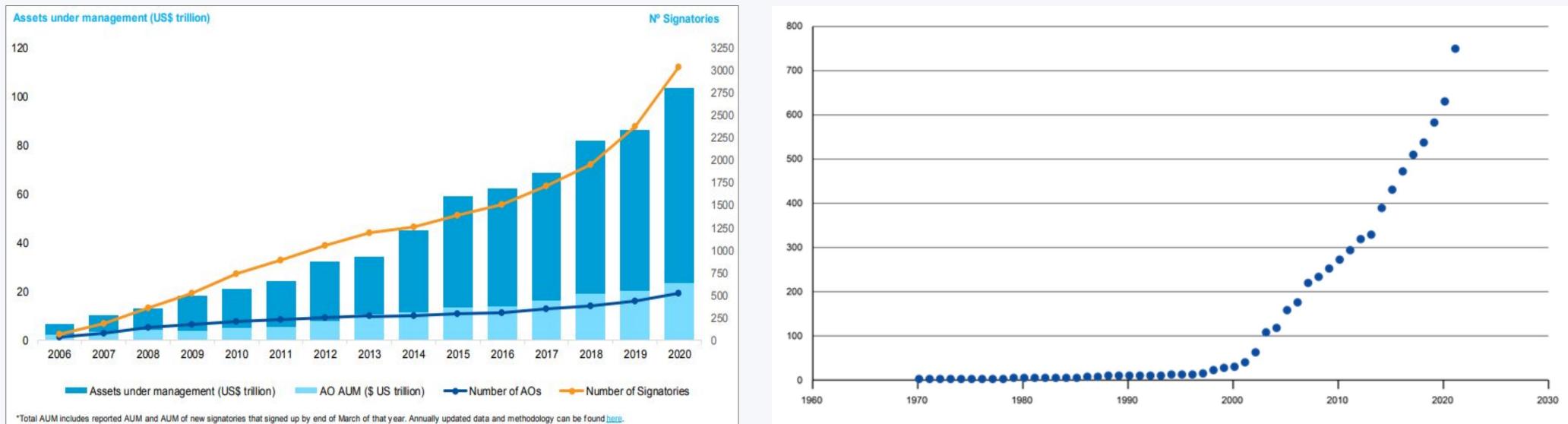


Source: Global Sustainable Investment Alliance (GSIA), 2020 Investment Review, in \$US billions.

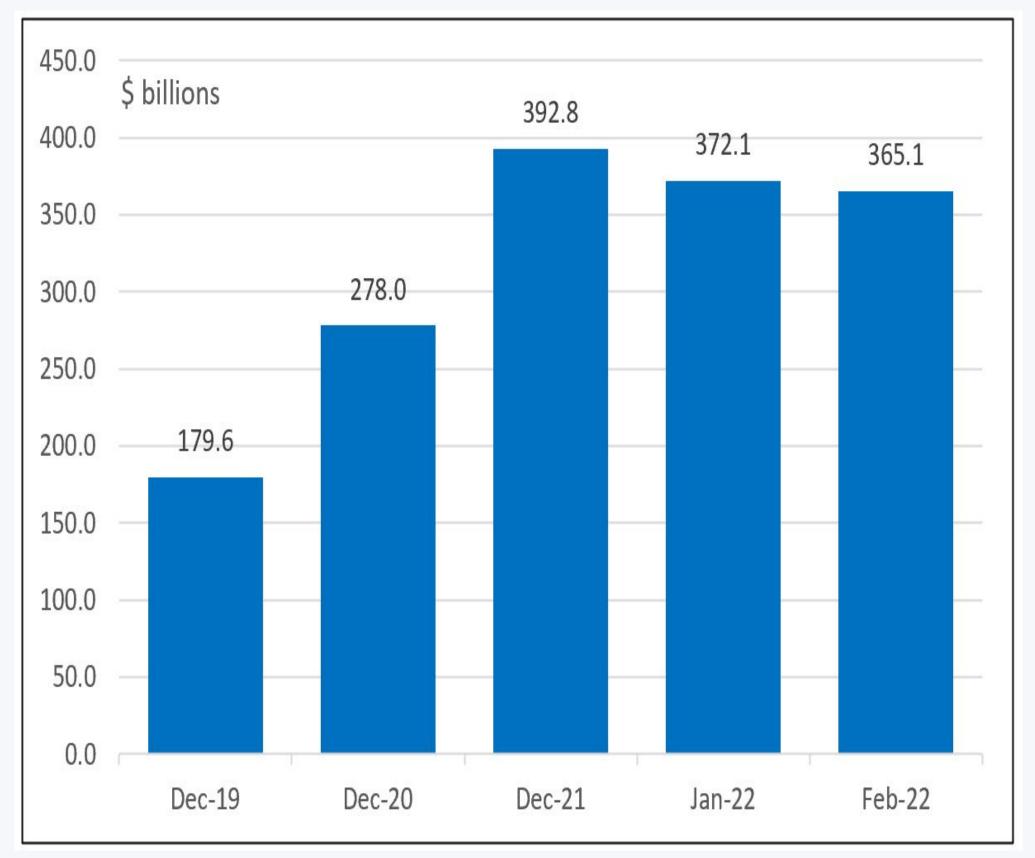
NOTE: Asset values are expressed

### **Macro-level ESG considerations & perspectives**

- Climate tops risk agenda in recent years
- Fiduciary duty considerations have evolved
- Recognition of potential economic challenges in the future
- Impact and ethical factors continue to have an influence on investment and corporate behaviors
- Policies and regulatory initiatives gaining momentum Demands by asset owners and investors expanding rapidly



### US sustainable fund assets doubled since 2020



#### Sustainable fund assets

Notes of Explanation: Source: Morningstar Direct. MS data excludes large number of funds that integrate ESG.

• Macro-level contributing factors drive growth in assets: rebranding + organic growth • Frequently quoted sustainable AUM understate size of market: 7X minimum estimate

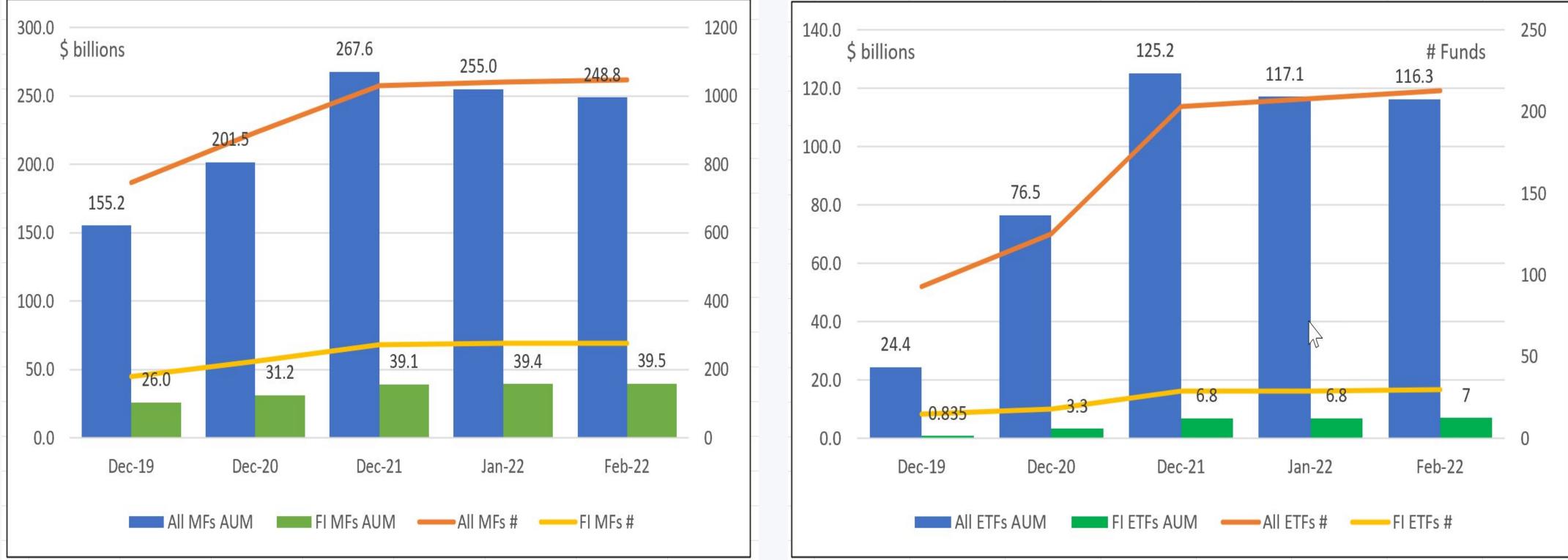
#### 300.0 \$ billions 267.6 255.0 248.8 250.0 201.5 200.0 155.2 150.0 125.2 117.1 116.3 100.0 76.5 50.0 24.4 0.0 Dec-21 Feb-22 Dec-19 Dec-20 Jan-22

#### Sustainable mutual funds and ETFs

### Sustainable fixed income fund assets

- Fixed income ETFs segment has been growing at a faster pace.
- Number of new actively managed fixed income ETFs outpace index trackers recently, but sustainable index tracking ETFs dominate based on net assets.

#### Sustainable fixed income MF assets



Notes of Explanation: Number of MFs reflects number of share classes



#### Sustainable fixed income ETF assets

#### Sustainable debt market instruments

# Green Bonds Social Bonds **Use of Proceeds** Bonds

Sustainability Bonds

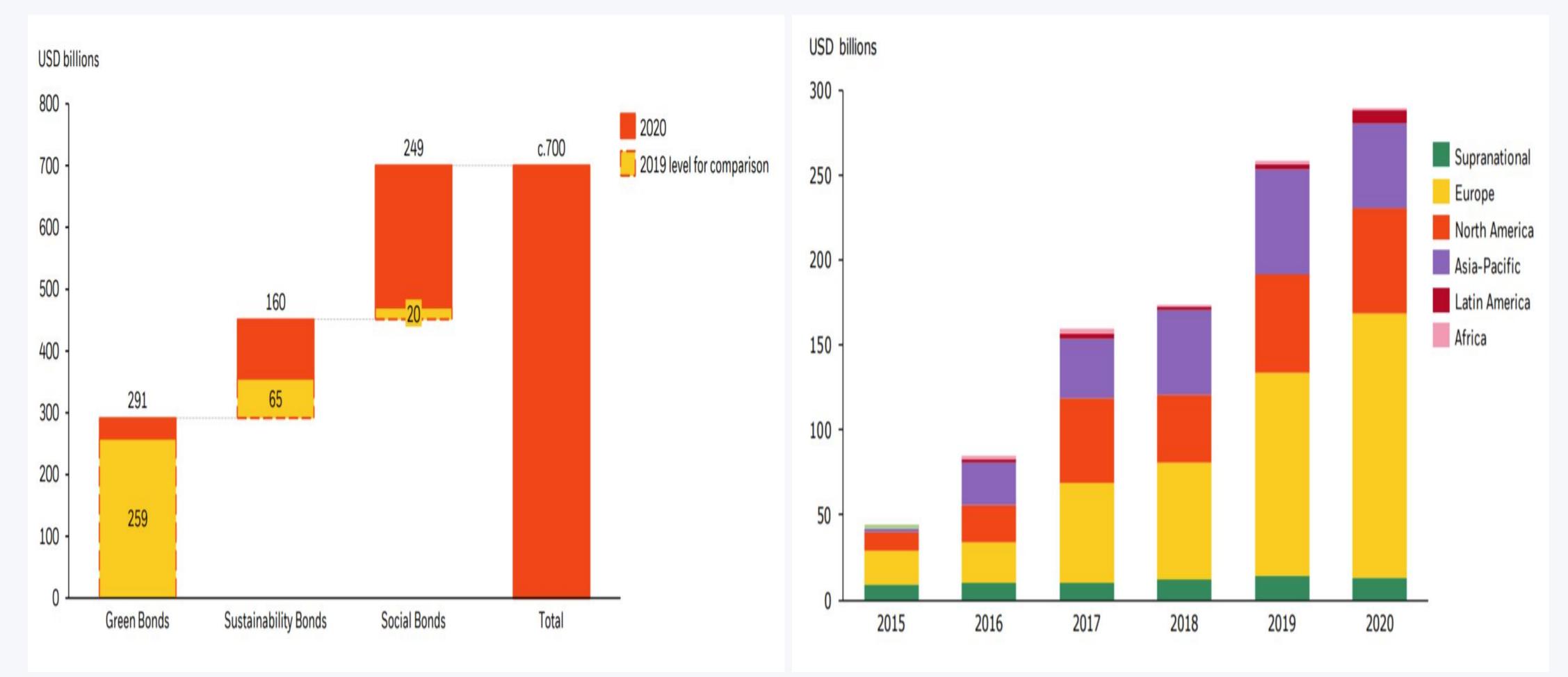
Blue Bonds

#### Other Sustainable Debt

- -Sustainability-linked bonds -Sustainability-linked notes
- -Transition linked bonds
- -Transition linked credit facilities

#### **Growth in sustainable debt market**

#### **Growth by type of sustainable debt**



Source: Climate Bond Initiative (CBI)



#### **Green bond growth by region**

### Prominent sustainable/ESG data providers

ESG Rating Firms

MSCI
Sustainalytics<sup>1</sup>
ISS<sup>2</sup>
Bloomberg
Refinitiv<sup>3</sup>
ICE/BofA

Al/Big Data Firms

 Truvalue Labs<sup>4</sup>
 RepRisk
 Arabesque Group<sup>5</sup>
 Clarity Al<sup>6</sup>

Not a complete list of ESG data providers; Ownership: 1. Morningstar, 2. Deutsche Böurse Group, 3. London Stock Exchange, 4. FactSet, 5. DWS minority stakeholder, 6. BlackRock stake.

Credit Rating Agencies

Moody's
S&P Global
Fitch
DBRS

### ESG ratings under scrutiny

Scrutiny of ESG ratings by financial regulators in the US and overseas highlighting the challenges and potential conflicts of interest involved in ESG rating and scoring systems

- Securities and Exchange Commission Office of Credit Ratings
- European Securities Markets Authority (ESMA)
- UK government
- not highly correlated.
- Research from the MIT Sloan School of Management looked at the correlations and concluded that ESG company score correlations between providers are weak to
- These results are also often compared to credit rating correlations that have a 99% Global, Fitch and DBRS to mention a few.

Notes of Explanation: Based on 2020 research by Governance & Accountability Institute, Inc. 2019 filings, versus Russell 1000 constituents.



• It is often cited that ESG company ratings issued by some of the main ESG rating firms are

dispersion amongst ESG company ratings from the main ESG ratings providers and moderate, ranging from 0.38 up to 0.71, with an average correlation of around 0.54. correlation across Nationally Recognized Statistical Rating Agencies such as Moody's S&P



### APPENDIX



### Summary of references and sources

Slide 4-Global Sustainable Investment Alliance (GSIA) 2020 Investment Review Slide 5-Data sources: Principles for Responsible Investment (PRI), PRI Regulation Database Slide 6-7-Morningstar Direct Slide 9-Climate Bond Initiative

Unless otherwise indicated, source is Sustainable Research and Analysis LLC

### **Sustainable Research and Analysis LLC**

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